



JANUARY 2005 NEWSLETTER



Conshohocken Dec 2004

2005 Greetings from Fast Track Systems, Inc!

We wish you a prosperous and healthy year! We are excited about this year, which brings a core focus change to our company, the rollout completion of Grants Manager™ 1.3, a new Customer Care initiative and much more!

We also extend a warm welcome to our 10 new Grants Manager™ clients who joined the consortium of data contributors in 2004.

Fast Track Systems, Inc. is now, more than ever, strongly focused on our data-rich products – Grants Manager™ (formerly PICAS™) and CROCAS PBT™. We continue to look for better ways to provide the best available information for your investigator and CRO budgeting and service needs. We are fully committed to keeping our databases the most complete, most accurate and most secure sources available world-wide. With each new client added (more than 10 new data contributors within the last year) to the consortium, the breadth and depth of our coverage expands geographically and within therapeutic areas. Fast Track Systems statistical staff are also implementing value-added benchmarks to provide analyzed costs in areas where pricing has historically been unavailable.

TrialSpace Grants Manager™ 1.3 We are proud of this release and are confident you'll be pleased with the results. Grants Manager™ 1.3 was fully based on your feedback and requests. We are very appreciative of your enthusiasm, patience and cooperation in the development of this new release, and, as always, continue to welcome your suggestions for future releases. Our pledge is to maintain the effectiveness and efficiency of our products and uncover innovative ways for benchmarking clinical trials; this is dependent on your feedback and experiences.

Highlights of the Grants Manager™ 1.3 release:

- Our *Investigator Planning Tool* contains a new **grant calculator feature**, which allows you to simply and dynamically create custom calculations of your estimated trial costs, along with a **comment field** that saves notes to the budget for reference and review.
- In the *New Trial Wizard* you now have more control over trial costs by expanding **visit period types**. You can also easily and quickly **copy and assign procedures** to all visits or copy the events from one visit to another visit in your study schedule.
- GM's improved export function supports **direct exports to Excel**, preserving the Grants Manager™ formulas and providing formatting to your spreadsheet.
- The *Quick Price Lookup* feature now allows you to **review prices for Other Direct Costs**, and select a particular country currency when reviewing budgeting options in country groups.

More detailed descriptions of these and other Grants Manager™ 1.3 functions and features will soon be available on our web site www.fast-track.com. If you have any questions or wish to share information regarding this Grants Manager™ 1.3 release, please contact our Customer Support center at support@fast-track.com, or 1-215-358-1400 extension 2.

Our **Customer Care team** is excited about a new initiative – the *Customer Feedback* program. We look forward to speaking with you directly on a continuing basis, through our visits to your offices and user group meetings held in our offices in Conshohocken, PA, regarding the use of our products within your organization. We realize that keeping an open dialogue with you, our partners, leads to a better understanding of the use of the data available through our software.

Best regards,



Lori Shields
Vice President of Operations



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Vice President of Sales

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